

The Methodology of Soul Winning

Introduction

- A. In attempting to win people for the Lord Jesus Christ it is important and encouraging to remind ourselves that this is not our work - but His.

And Jesus came and spake unto them, saying, All power is given unto Me in heaven and in earth. Go ye therefore Matthew 28:18,19a

- B. The Christian has been given the "ministry of reconciliation", he has been made an "ambassador", and has been called to "work together with God".
II Corinthians 5:18-20 Soul winning is simply doing the work God has given us to do.

I. How to Make the Initial Contact.

- A. Show some interest in the person. Smile. Talk to him. Remind yourself that God loves the person you are looking at. Choose to be open to him and show some compassion for him. Tell the person your name.

- B. Get the person talking about himself by asking him questions. Do it without being offensive or prying into his business. Tell him something about yourself. Make some comment on what is happening to both of you.

C. Questions that are helpful.

1. "What kind of work do you do?"

Show some interest in his work. Ask questions about it. Relate your own work to the situation by making some reference to the gospel. Have this thought out beforehand and be prepared to follow up this initial question. If the conversation is going easily - do not be in a hurry to get to the gospel.

2. "There is a solution to that?"

Many times the person you contact when traveling will be reading. Relate something to the person about a recent happening. Whatever the person will say you can easily state, "There is a solution to that - people have to be changed. The only way a person can be changed is through"

3. "Has anyone ever taken the time to explain to you the plan of salvation?"

This question indicates your interest in the person and your willingness to help him. The answer, if the person is a non-Christian, will almost always be, "No". Begin by telling him of your salvation or of the assurance of your salvation. Do not bring up the church here in that, at the moment, it is a secondary issue. Explain the way of salvation, use a tract, and bring him to a decision.

II. How to Use the Bible Effectively.

A. Memorize Verses Related to the Plan of Salvation.

<u>Man's Need</u>	<u>God's Provision</u>	<u>God's Promise</u>	<u>God's Invitation</u>
Rom. 3:10	Rom. 3:24-26	Rom. 5:1	Rom. 10:9,10
Rom. 3:23	Rom. 4:25	Rom. 8:1	Luke 13:3
Rom. 6:23	Rom. 5:6-10	John 1:12	John 1:12
Rom. 14:11,12	Rom. 8:32	John 3:16	John 3:16

(Explain these verses relating everything to the Lord Jesus Christ. Show the need for a decision - be thorough - help the person understand the gospel and try to bring him to a decision.)

B. Use Verses in a Single Book of the Bible.

1. Man's need, Romans 3:10,23.

As it is written, There is none righteous, no, not one . . . For all have sinned and come short of the glory of God.

2. God's provision, Romans 5:6-10

. . . But God commendeth His love toward us, in that, while we were yet sinners, Christ died for us. Much more then, being now justified by His blood, we shall be saved from wrath through Him

3. God's promise, Romans 5:1; 8:1.

Therefore being justified by faith we have peace with God through our Lord Jesus Christ . . . There is therefore now no condemnation to them which are in Christ Jesus, who walk not after the flesh, but after the Spirit.

4. God's invitation, Romans 10:9,10.

That if thou shalt confess with thy mouth the Lord Jesus, and shalt believe in thine heart that God hath raised Him from the dead, thou shalt be saved

B. Use These Verses to bring a Person to a Decision.

1. Make sure he understands the meaning of the verses. Explain the concepts in more than one way. If you sense misunderstanding use a good illustration. Apply the verses to the individual personally.
2. Give the person an opportunity to make a decision. Tell him what one should do. Explain what you did in becoming a Christian or relate the testimony of some other person.
3. Finally, ask the person the question, "Would you like to receive the Lord Jesus Christ as your Savior?" If he does not reject your question then immediately go on with, "This is how you do it " Ask him if he wants you to pray and for him to repeat the prayer. Or, urge him to make his decision as you pray for him. Then, lead him to assurance.